

Financial Statements

The summarised financial statements on the following two pages have been extracted from the audited Group Financial Statements.

INCOME STATEMENT for the year ended 30 June 2018

	2018	2017
	\$000	\$000
SERVICES		
Revenue		
Government contracts	264,974	249,559
Fees charged for services	24,271	26,253
Other revenue	866	1,451
	290,111	277,263
Expenses		
Personnel	(235,901)	(222,644)
Accommodation	(42,984)	(44,249)
Other	(14,136)	(15,332)
	(293,021)	(282,225)
Net surplus/(deficit) from services	(2,910)	(4,962)
PROPERTY DIVISION		
Revenue	43,248	27,774
Expenses	(38,511)	(22,587)
Net surplus from property division	4,737	5,187
MEMBERS CONTRIBUTION		
Revenue		
Fundraising revenue	8,491	8,482
Legacies received	2,649	2,428
	11,140	10,910
Less direct Fundraising expenses		
Fundraising investment and marketing expenses (19.4%)	(2,156)	(1,517)
Fundraising administration (16.8%)	(1,875)	(1,943)
	(4,031)	(3,460)
Net surplus from fundraising activities	7,109	7,450

IHC programme expenses	(2,927)	(2,861)
Service development programmes	(1,771)	(1,676)
	(4,698)	(4,537)
Net surplus from fundraising	2,411	2,913
Gain on sale of property	4,421	3,433
Government property grants	2,952	574
Other non operating expenses	(4,074)	(6,343)
NET SURPLUS	7,537	802

BALANCE SHEET as at 30 June 2018

ASSETS		
Current assets	33,787	28,494
Non current assets	403,567	396,406
TOTAL ASSETS	437,354	424,900
LIABILITIES		
Current liabilities	73,731	63,324
Non current liabilities	171,760	177,250
TOTAL LIABILITIES	245,491	240,574
NET ASSETS	191,863	184,326
EQUITY	191,863	184,326

STATEMENT OF CASH FLOWS for the year ended 30 June 2018

Net cash inflow from operating activities	9,859	17,758
Net cash outflow from investing activities	(12,507)	(160,569)
Net cash inflow/(outflow) from financing activities	58	130,189
	(2,590)	(12,622)
Add opening cash brought forward	13,542	26,164
Ending cash carried forward	10,952	13,542

Please refer to IHC's website for a copy of the audit report



IHC Annual Report Highlights

2017/18 Financial Year.
Go to IHC online for the full report.
ihc.org.nz

IHC Annual Report Highlights

1 July 2017 – 30 June 2018

Strategy 2020 Objectives

IHC advocates for the rights, inclusion and welfare of all people with intellectual disabilities and supports them to live satisfying lives in the community.

This financial year has seen a period of significant change in the organisation – particularly in our services. We are working hard to ready ourselves for the change in approach to funding with the Government's disability support system transformation, which is set to give people with disabilities far more choice and control about the services they use. We are always working to provide quality services and have invested in a number of initiatives, including appointing clinical practitioners.

We run a number of professional fundraising programmes and are proud to ask for donations. Our fundraising programmes need to be nimble and responsive to ensure that we are able to continue to run our charitable programmes. At the end of this financial year, the threat of mycoplasma bovis prompted us to make a tough decision to suspend the transfer of livestock as part of our Calf and Rural Scheme. People with intellectual disabilities have benefited from the support of farmers for more than 33 years and we could not risk being part of the spread of the disease. We have been honoured by rural organisations stepping up to continue to fundraise for us, or encourage people to donate virtual calves through our website. Nonetheless, we raised \$1.5 million this financial year through the Calf and Rural Scheme and will monitor the impact of this decision in the year ahead.

Accessible Properties continues to work with its dual purpose – providing quality housing to people with disabilities and providing housing and tenancy services that support long-term successful inclusive living in a community for people in need. Accessible Properties is constantly working to find housing solutions for the many people with intellectual disabilities who are seeking to live more independently, but they are also being responsive where many people in IDEA Services have increasingly complex housing needs.

Ralph Jones
IHC Group Chief Executive

Leadership – To be recognised as a leader in intellectual disability

Throughout the year, IHC campaigned on a number of issues in the health, disability and education sectors including continuing to lobby for children to have the right to achieve at their local school. We made 47 media and sector announcements and were mentioned in the media 616 times – the majority were positive. One of those media stories occurred when our Volunteering Programme was recognised at the 2018 Minister of Health Volunteer Awards.

The Chief Executive appointed three new members to the IHC Executive Group: Joan Cowan, Chief Operating Officer; Donna Mitchell, General Manager Service Development and Strategy (and General Manager Human Resources); and Andrew Procter, General Manager Corporate Services (Chief Financial Officer and Chief Risk Officer). Other members of the Executive Group are Gina Rogers, General Manager Communications; Janine Stewart, General Manager IHC Programmes; and Greg Orchard, Chief Executive Accessible Properties.

Relationships and Community Connectedness – To be well recognised, highly regarded and sought as an organisation with which people want to engage

IHC maintained and developed its vital relationships to engage and support families and people with intellectual disabilities – an important step as we focus on choice and control for people.

IHC received 605 applications for its 'Take a break with us' programme.

Almost 4,000 items were borrowed from the IHC Library. The number of free book recipients rose 27 per cent, and the number of new members rose 16 per cent.

IHC Associations helped provide a number of services and equipment for people with intellectual disabilities across the country.

Through our friendship and skill-based volunteering programmes, 572 volunteers gave more than 24,000 hours of their time.

Our Art Awards invites artists from all over New Zealand to participate and engages artists, families and art studio staff throughout the year.

Service Excellence – To be sought as a provider of excellent support and housing services

IDEA Services has focused on its core services over this period – residential, vocational and supported living. In the last year, IDEA Services provided support to more than 4,200 people. IDEA Services has refocused the role of Service Manager to allow them more time in services and more time with families. We also established 36 new leadership roles to better assist Support Workers and even out the workload. The inaugural Service Manager Excellence Awards were held at the Turn and Face the People Forum in Auckland.

Accessible Properties is working with IDEA Services to respond to some people's desire for more independence, while ensuring our property solutions also deliver for people with increasingly complex needs.

Accessible Properties took over more than 1,000 properties from Housing New Zealand in Tauranga just over a year ago and has quickly established itself as a quality provider in the city.

Smart Business – To be recognised as a smart, modern and efficient business

A number of key projects have been implemented to enable better two-way communication and efficient working through digital technology. IHC introduced new technology systems in the past year to better link all aspects of the organisation – connecting all 4,500 staff to tablets, phones or computer devices, and their applications.

An increase in online webinars and training modules has allowed the organisation to deliver on-demand training to staff across the country.

Right People – To offer value roles and careers to the right people

We have recruited more Service Managers, including those with specialist experience and clinical practitioners. We are recruiting Service Managers - Workforce in each area to give scheduling responsibilities back to local areas where people have a greater understanding of the capability of local staff and the people we support.

Almost 70 per cent of Support Workers have a minimum Level 2 (or equivalent) qualification.

We seek employees who want to work for an organisation that empowers people, is change-ready, makes a community impact, has sector influence, provides a quality service and celebrates success.

Diversification and Sustainability – To succeed in the pursuit of new opportunities and be proactive in ensuring the sustainability of existing business

We are committed to a programme of work that ensures we turn and face the people we support. We made some brave decisions in the previous year to move out of services where others were better placed to provide them. Now we are concentrating on the best possible residential and vocational services and will diversify our business by responding to need. We expect more growth in the areas of independent living and complex needs.

Partnership and Collaboration – To be a valued partner across a range of initiatives

We provide professional advice and share information and expertise with a number of organisations. We want people to have the greatest choice, flexibility and control about the services they access. That means we are thoughtful about the organisations we collaborate with to ensure partnerships that are mutually beneficial.

We are also sought as strategic influencers who serve on a number of boards and working groups.

Māori Responsiveness Strategy

This year we updated our Rautaki for Māori in IDEA Services and have continued to focus on supporting Kiritaki to reconnect or stay connected with whānau. This includes improving our partnerships with Māori, increasing the number of Māori staff to reflect the people we support and building on connections with whānau to better understand and respond to their needs.